

Outline of Financial Result for FY2007

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Calsonic Kansei Corporation

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Notes

- Some of plans, strategies and opinions of Calsonic Kansei Corporation contained in the documents are not based upon the historical data, but drafted on the basis of the forecast, which may involve some risks and uncertainties. Please understand the actual results could be different from the forecast due to various factors.
- The purpose of making the documents available is solely to provide information, not to invite investment.



R&D Center / Headquarters

Design Divisions are assembled to establish R&D Center

+

Integrate Headquarter Functions

➤ **Improvement in IT environment**

WAN, In-house LAN, Video conference system, etc.

➤ **Environmental-friendly office**

CO₂ emission reduction 1,208t / a year



Energy Monitoring System



Automatic Lighting Control System





Outline for Consolidated Financial Result

(100 M of yen)

	FY06 Result (A) (06/04 ~ 07/03)	FY07 Result (B) (07/04 ~ 08/03)	Variance(B)-(A)
Net Sales	7,008	8,335	+1,327 +18.9%
Operating Income (Operating Income Rate : %)	123 (2.3%)	142 (2.5%)	+19
Ordinary Income (Ordinary Income Rate : %)	103 (1.9%)	102 (1.8%)	-1
Net Income (Net Income Rate : %)	2 (0.0%)	28 (0.5%)	+26 -

Income rate is calculated based on value-added sales

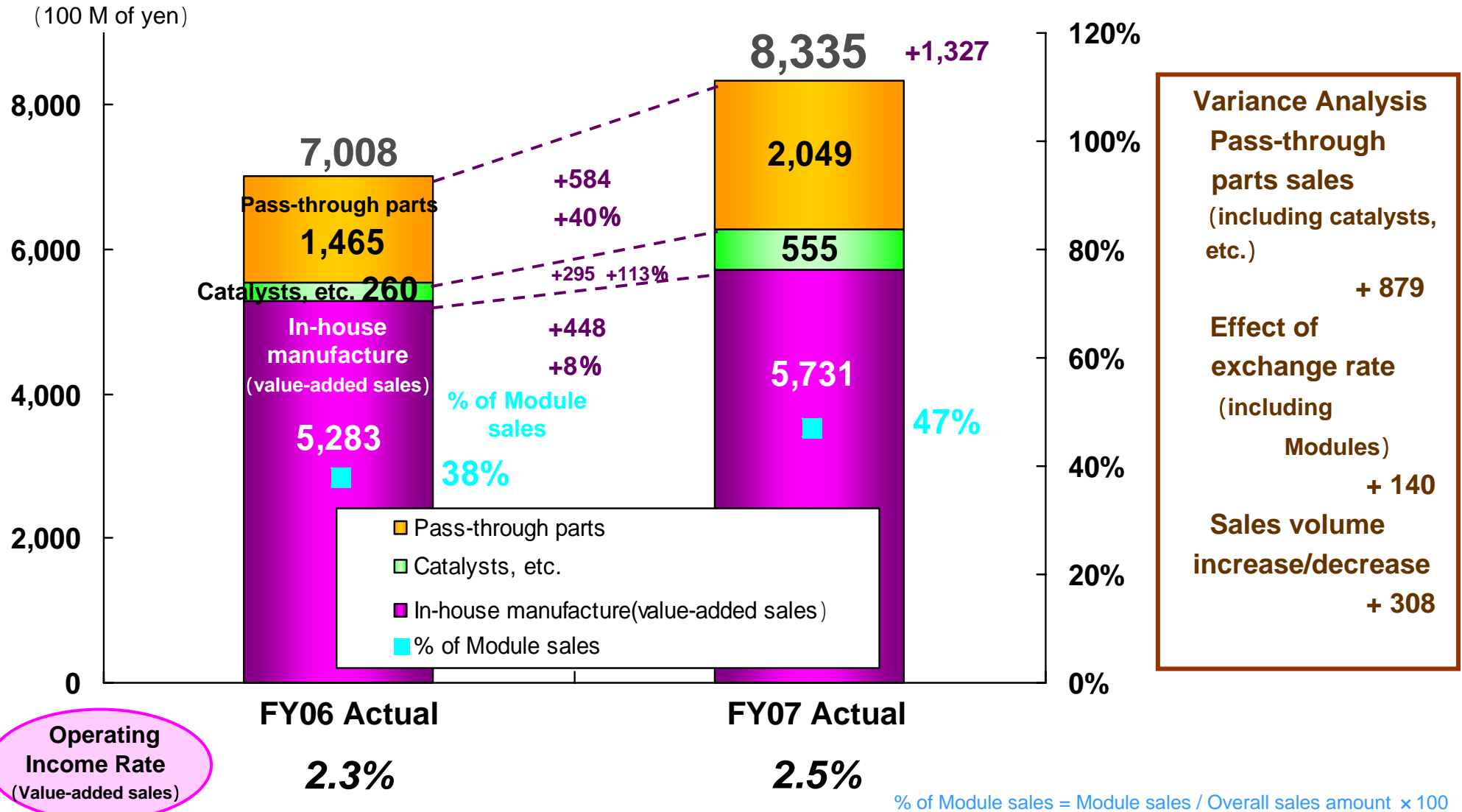
(yen)

Exchange Rate	\$	116.97	114.44	-2.53
	€	150.02	161.59	+11.57



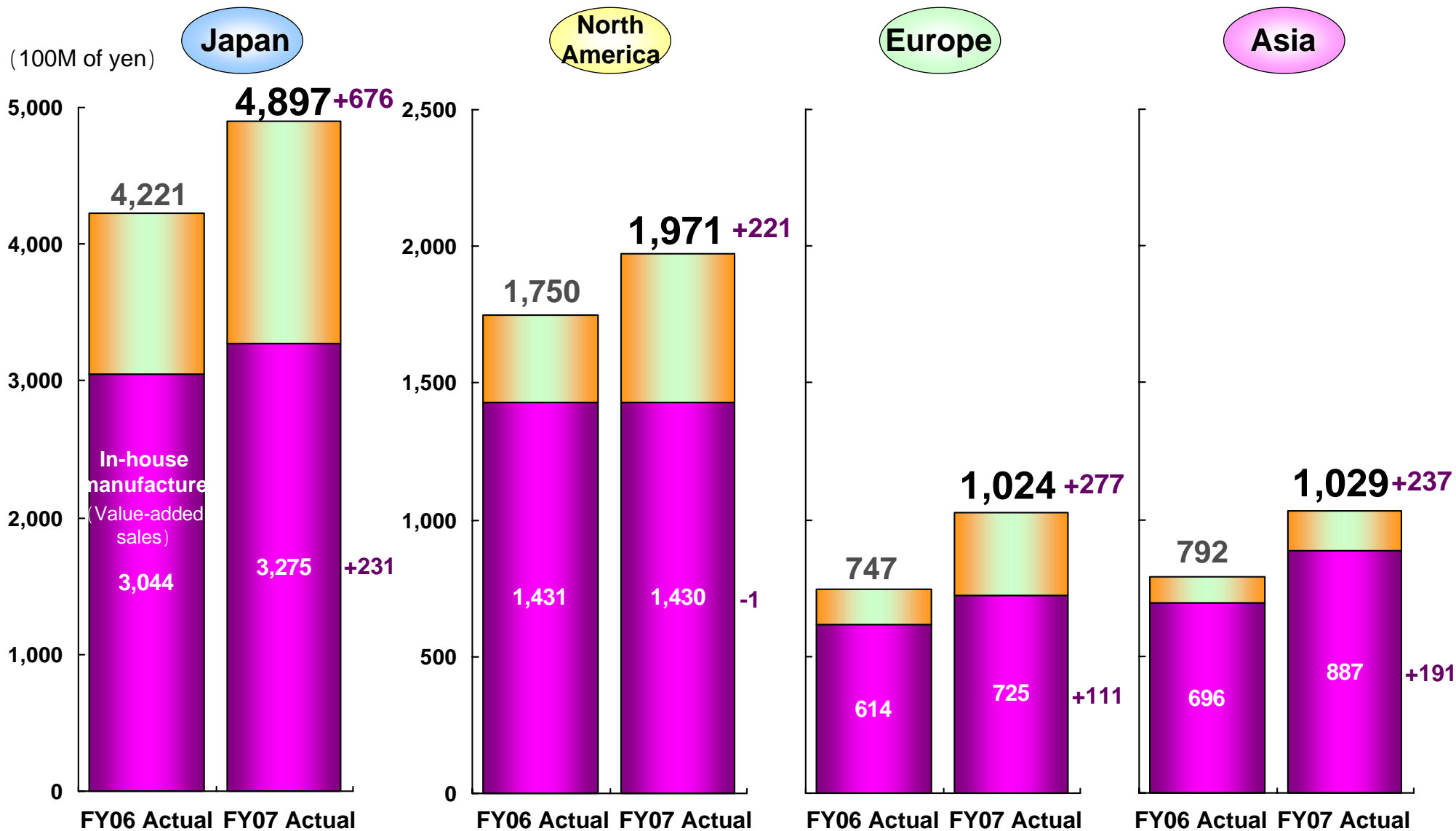
Consolidated Net Sales History

(* Internal management figures are used for pass-through parts





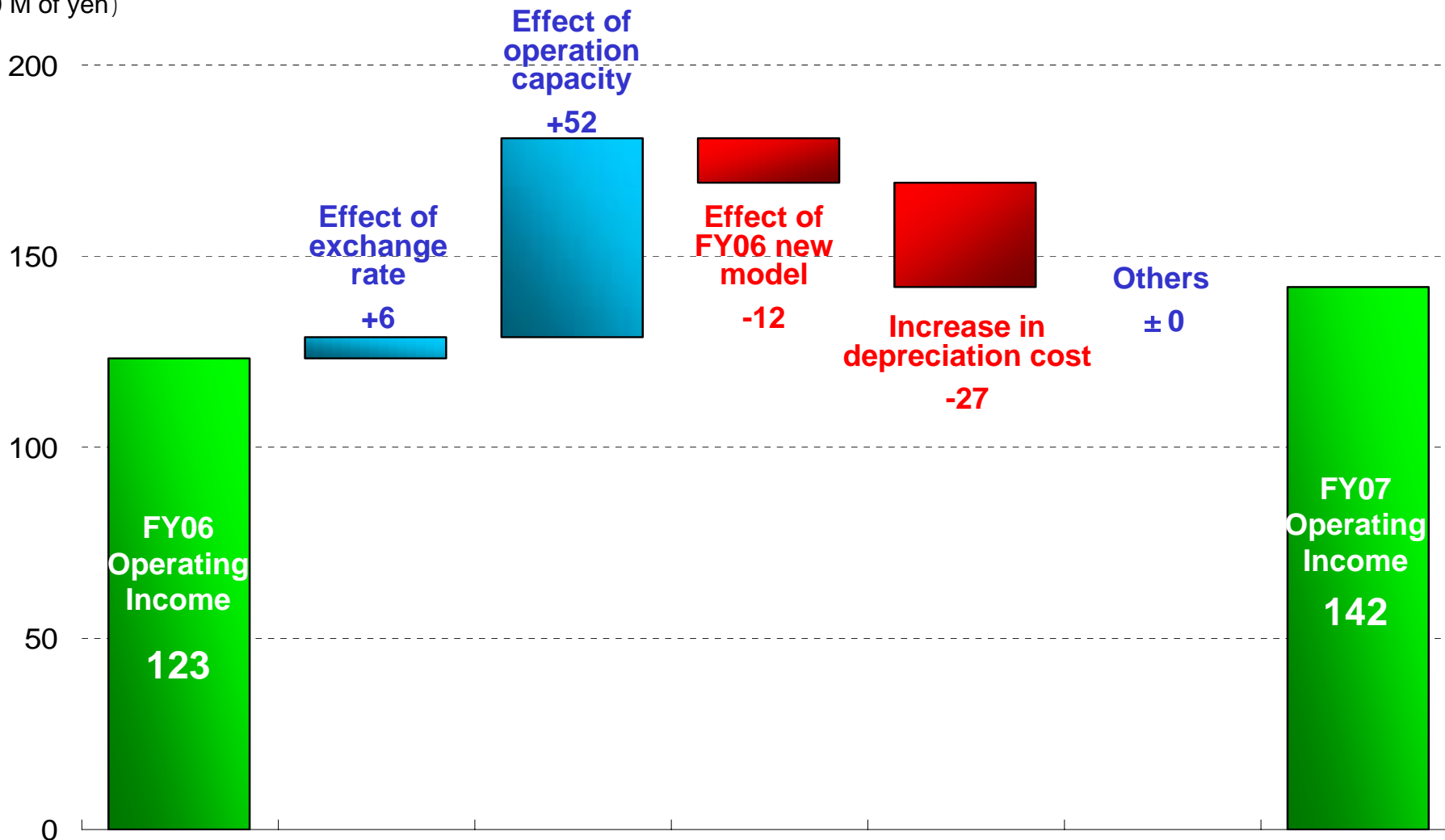
Consolidated Net Sales History by Region





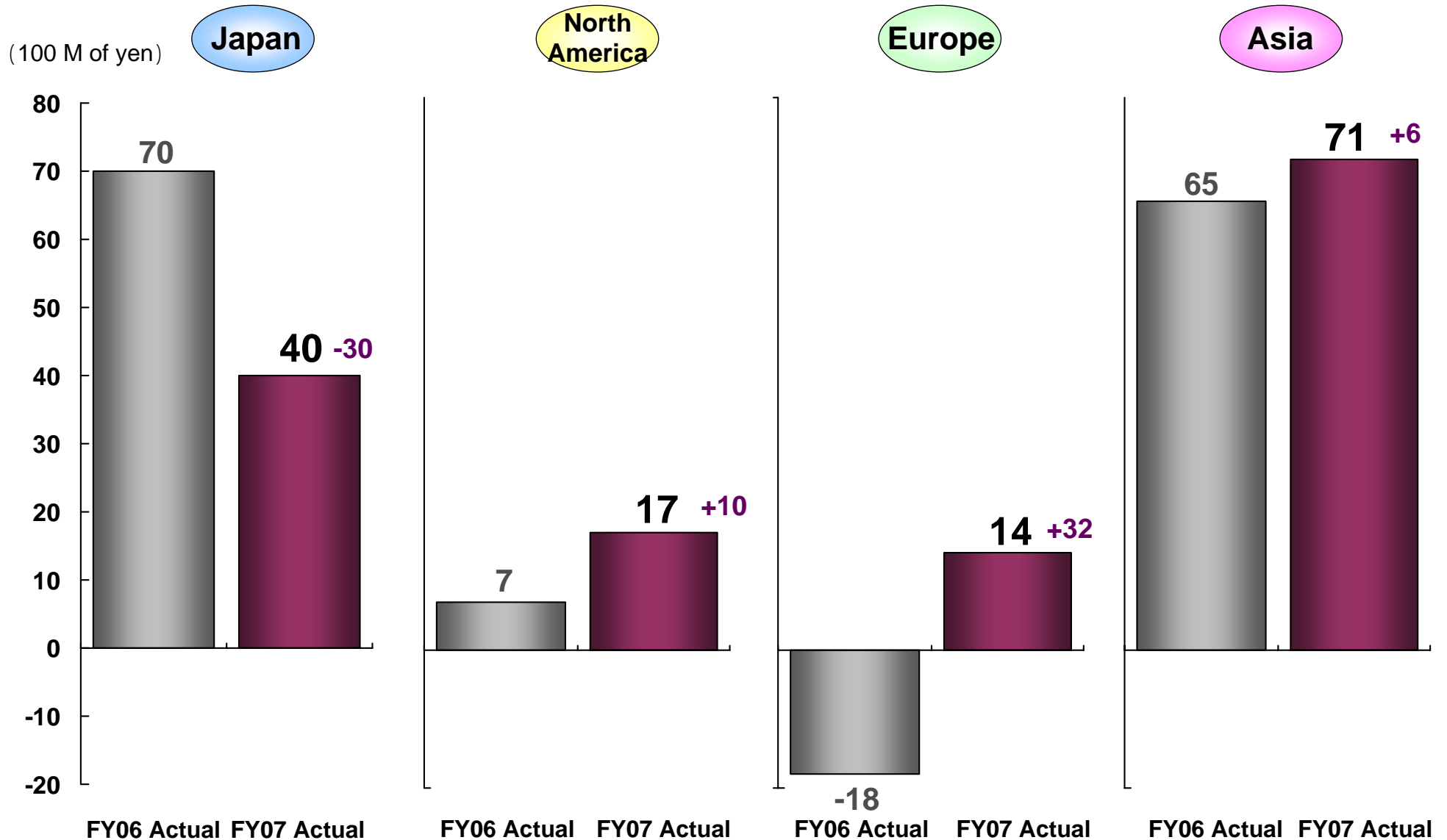
Consolidated Operating Income Variance Analysis

(100 M of yen)





Consolidated Operating Income History by Region





Consolidated Ordinary Income, Consolidated Net

(100 M of yen)

	FY06 Actual (A)	FY07 Actual (B)	Variance (B)-(A)
Operating Income	123	142	+19
Net Non-operating	-20	-40	-20
Ordinary Income	103	102	-1
Net Extraordinary Income/Loss	-27	-2	+25
Net Income before Tax	76	100	+24
Tax and Others	-74	-72	+2
Net Income	2	28	+26



Extraordinary Income, Extraordinary Loss

➤ **Extraordinary income 15.3 billion yen**

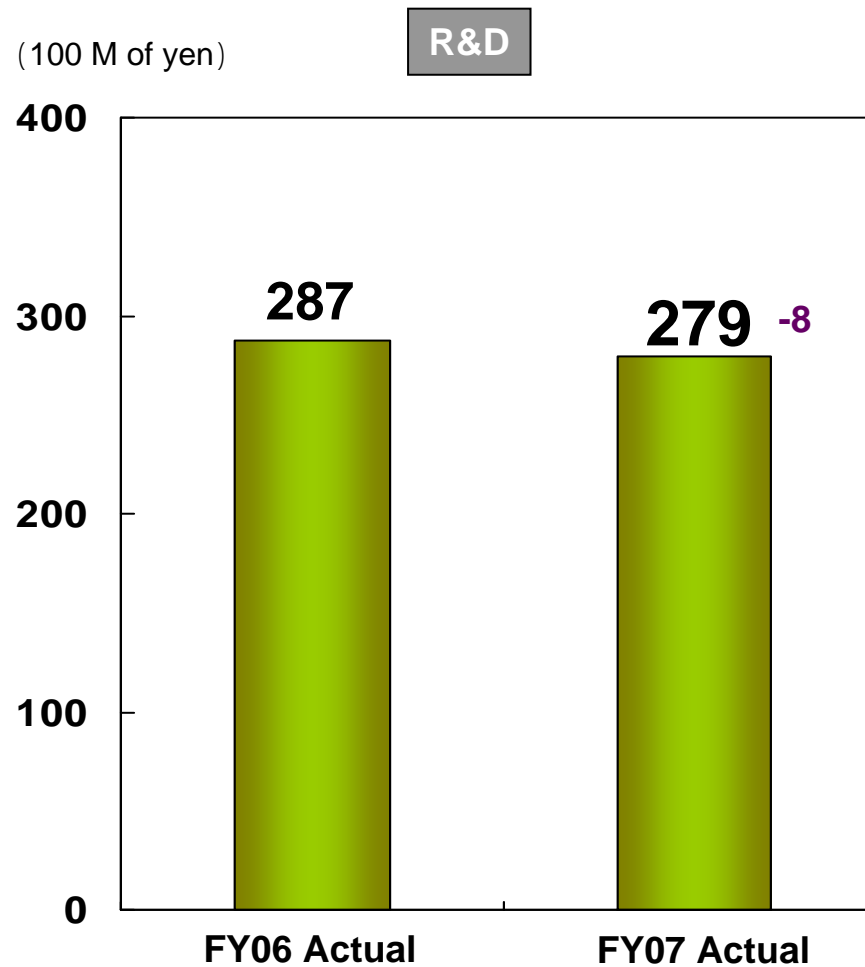
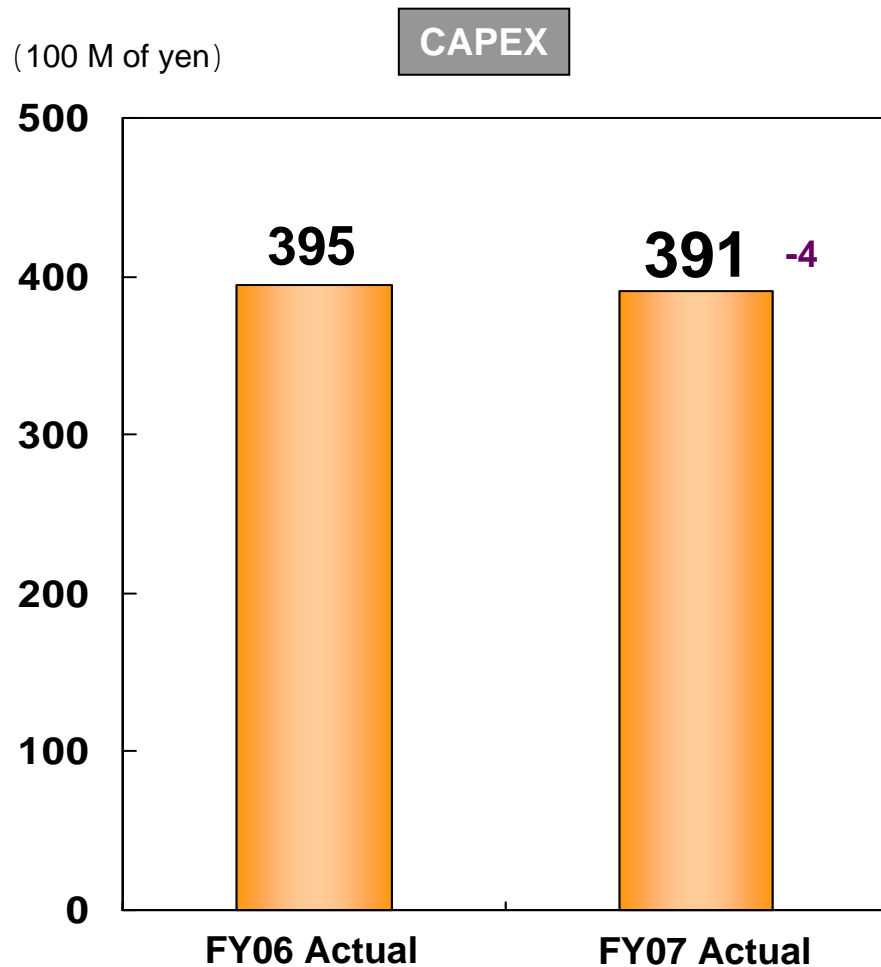
Income from selling of fixed assets 13.8 B yen
(Selling of Nakano Headquarters 13 B yen)

➤ **Extraordinary loss 15.4 billion yen**

Corporate restructuring expenses 5.8 B yen
Product warranty expenses 3.6 B yen
JV termination expenses 2.9 B yen



Global Capital Expenditure, Global R&D Expenditure



CAPEX on value-added sales

7.5%

6.8%

R&D cost on value-added sales

5.4%

4.9%



Outline of Consolidated Financial Result

(100 M of yen)

	FY06 Actual (A) (06/04-07/03)	FY07 Actual (B) (07/04-08/03)	Variance (B) - (A)
	Sales	7,008	8,335
Operating Income (Operating Income Rate : %)	123 (2.3%)	142 (2.5%)	+19
Ordinary Income	103	102	-1
Net Income	2	28	+26
Capital Expenditure	395	391	-4
R&D Expenditure	287	279	-8

Income rate is calculated based on value-added sales

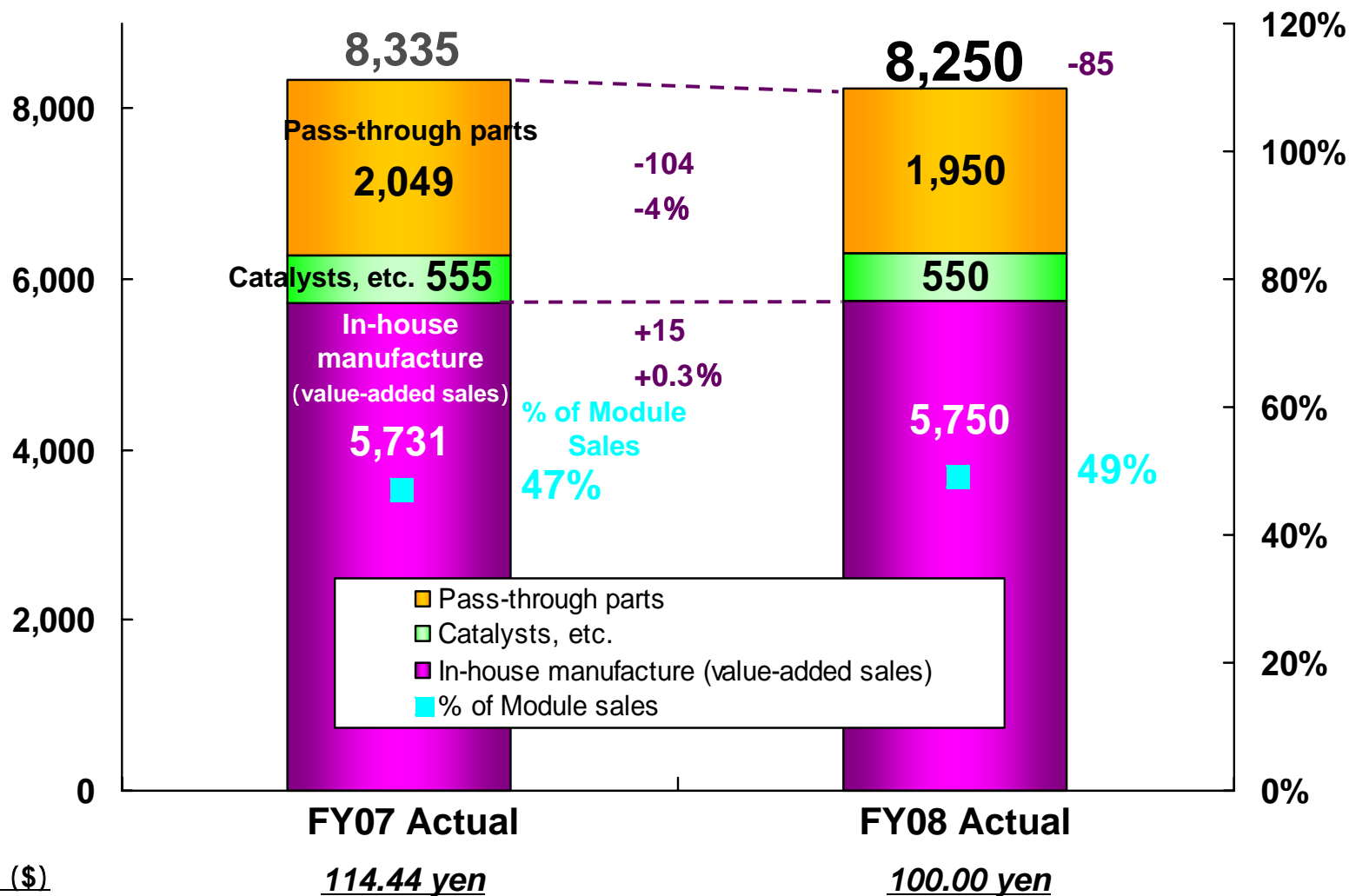
FY2008 Forecast



Consolidated Net Sales Forecast

(*) Internal management figures are used for pass through parts

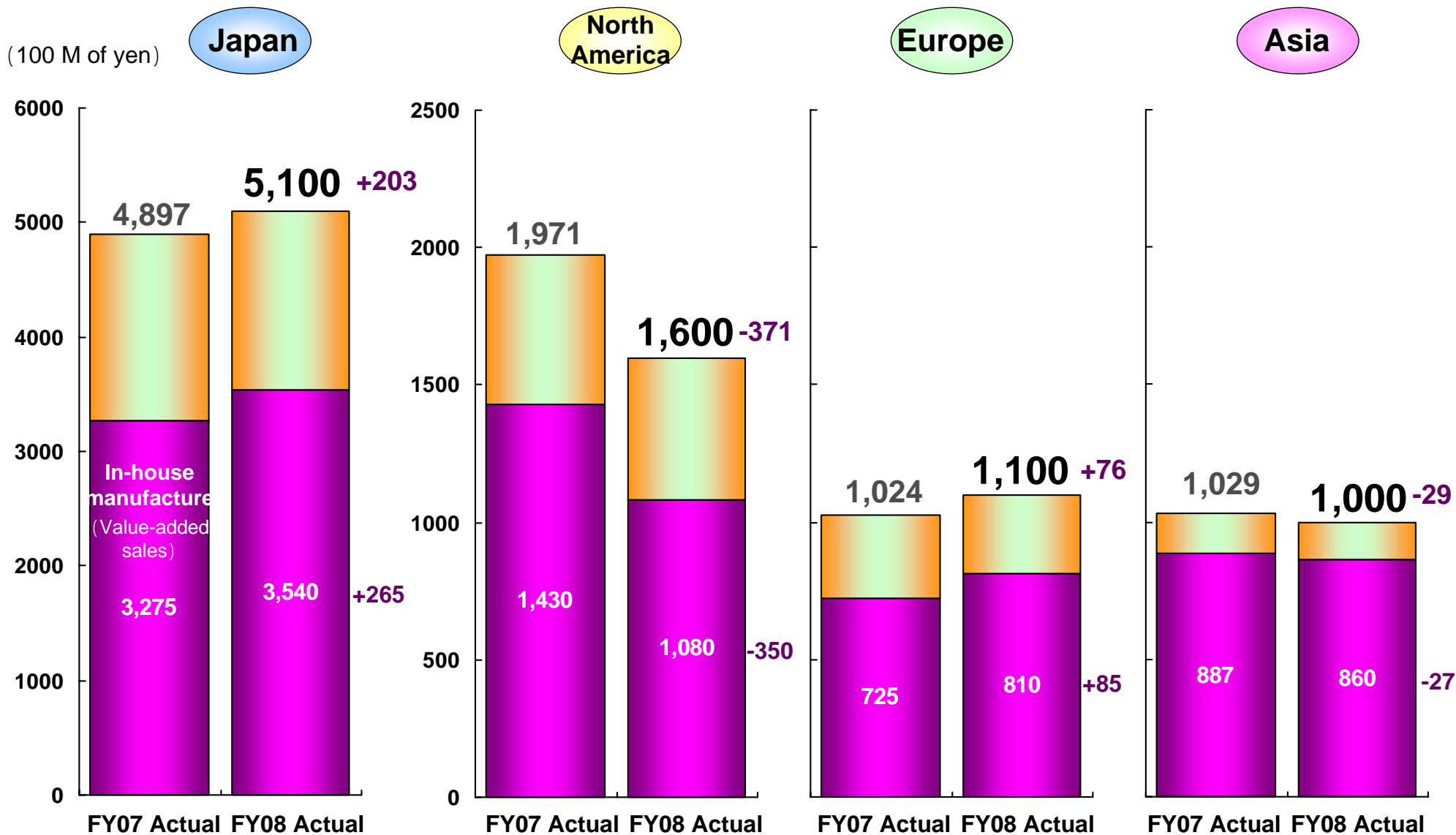
(100 M of yen)



% of Module sales = Module sales / Overall sales amount x 100



Consolidated Net Sales Forecast by Region





Consolidated Operating Income Forecast

Comparison with FY07

(100 M of yen)

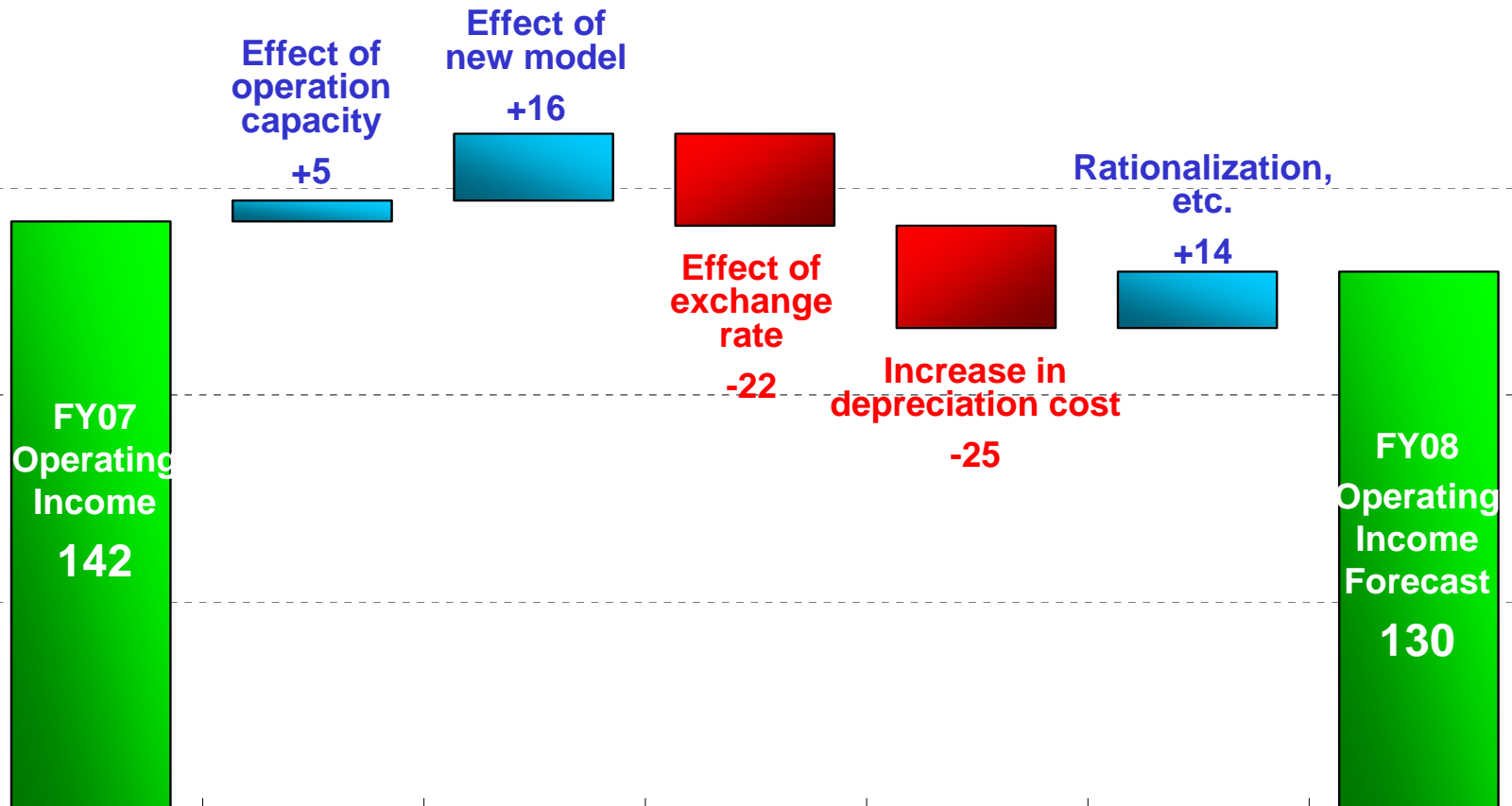
200

150

100

50

0



Operating Income Rate
(to value-added sales) **2.5%**

2.3%



Consolidated Ordinary Income, Consolidated Net

(100 M of yen)

	FY07 Actual (A)	FY08 Forecast (B)	Variance (B)-(A)
Operating Income	142	130	-12
Net Non-operating	-40	-40	0
Ordinary Income	102	90	-12
Extraordinary Income	153	2	-151
Extraordinary Loss	154	32	-122
Net Income before Tax	101	60	-41
Tax and Others	-72	-40	+32
Net Income	28	20	-8



(100 M of yen)

	FY07 Actual (B) (07/04-08/03)	FY08 Forecast (C) (08/04-09/03)	Variance (C) - (B)
Net Income	8,335	8,250	-85
			-1.0%
Operating Income	142	130	-12
(Operating Income Rate : %)	(2.5%)	(2.3%)	
Ordinary Income	102	90	-12
Net Income	28	20	-8
Capital Expenditure	391	312	-79
(Capital Expenditure on Sales : %)	(6.8%)	(5.4%)	
R&D Expenditure	279	305	+26
(R&D Expenditure on Sales : %)	(4.9%)	(5.3%)	

Percentages are calculated based on value-added sales